# Computing Choice

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Collaborators

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## Some scenarios

## Winners (and losers)

ATP tennis, ICC cricket, Online gaming, EURO cup ...

Using outcome of games between players / teams

### Election

Primaries, Graduate admissions, Faculty hiring, Conference acceptance, ...

Using votes / opinions of a population of ...

# Rank aggregation

### Compute ranked order (with scores) of objects

Using partial / limited revealed preference data

## Revealed preferences

Sports: outcome of pairwise games

Conference: star rating or ordering of papers

Election: top (few) candidate(s)

## Some scenarios

#### Social recommendations

Amazon, Netflix, YouTube, E-Harmony (Tinder?!), ...

Using likes / dislikes of users / items, browse logs, ...

## Resource planning

Transportation, Retail inventory, ...

Using information such as surveys, transactions, activity logs, ...

# Multiple rankings

### Compute dominant rankings of objects with their prominence

Using partial / limited revealed preference data

## Revealed preferences

Amazon: purchases, reviews and ratings of products

Retail inventory: browses, purchases, ...

Transportation: commute logs, survey responses, ...

# Data, Decision

### Revealed preference data

Bag of pair-wise comparisons

Portugal defeated France: Portugal > France

Oleanna \*\*\*\*\*, Cuchi Cuchi \*\*\*\*: Oleanna > Cuchi Cuchi

Browsed A, B and bought A: A > B

#### **Decision**

Rank aggregation

Rank order all objects along with their scores

Multiple rankings

Dominant rankings along with their prominence

# (Choice) Model

### Model of preference or choice

Distribution over rankings / permutations of objects

Revealed preferences are partial ordering

generated per this model

$$0.25 \quad \triangle > \boxed{B} > \boxed{G}$$

$$0.75$$
  $\bigcirc > \bigcirc > \bigcirc$ 

# Data, Model and Decision

#### Data

Bag of pair-wise comparisons

## Learn the (choice) model

From observations

(Implicitly or explicitly)

### Make decision

Rank aggregation:

Find top ranking for population

Personalization:

Find top ranking for an individual given her/his preference history

# Rank Aggregation

A. Ammar and D. Shah (Sigmetrics 2011)

S. Negahban, S. Oh and D. Shah (NIPS 2012, OR 2016)

# A Brief History

#### If choice model is known

Axiomatic impossibility

Celebrated result of Ken Arrow (1951)

## Some algorithms using choice model

Kemeny optimal: minimizes dis-agreements

Satisfies extended Condorcet criteria

NP-hard + 2 - approx via network flow (Dwork et al 2001)

Useful notion, but only approximation is computationally feasible

# A Brief History

#### If choice model is known

Axiomatic impossibility

Celebrated result of Ken Arrow (1951)

## Some algorithms using choice model

Borda count: average position as the score

Simple (adding numbers)

Has useful axiomatic properties (Young 1974)

Can we adopt it when pair-wise comparison as observations?

# Borda Count from Pair-wise Comparisons

#### Some formalism

N objects: teams, players, candidates, students, papers, ...

Data: collection of pair-wise comparisons between N objects

C(i,j): number of comparisons with i > j

Algorithm (Ammar and Shah 2011)

Compute 
$$p(i,j) = C(i,j) / (C(i,j) + C(j,i))$$
 for all pairs  $(i,j)$  fraction of times  $i$  defeats  $j$ 

Score of object i: 
$$S(i) = \sum_{j} p(i,j)$$
 how often i defeat others

# Borda Count from Pair-wise Comparisons

Algorithm (Ammar and Shah 2011)

Compute 
$$p(i,j) = A(i,j) / (A(i,j) + A(j,i))$$
 for all pairs  $(i,j)$ 

Score of object i: 
$$S(i) = \sum_j p(i,j)$$

how often i defeats others?

Theorem (informal statement) (Ammar and Shah 2011)

If p(i,j) is exactly known for all pairs i,j then it is equivalent to

Borda count with the entire choice model known!

In reality, we may know p(i,j) for a small fraction of pairs, and in a noisy form

# Noisy, Partial Pair-wise Comparisons

### Various approaches have been proposed from different perspectives

```
... Saaty '01, Dwork et al '01, Caramanis '11, Nowak et al '11, '13, '15, Fernoud '11, Duchi et al '12, ...
```

#### We'll discuss

Rank centrality: a "natural" algorithm

An experiment

Properties

(Negahban, Oh, Shah '12, '16)

Let N = 2:Two Players

Consider out-come of 10 matches

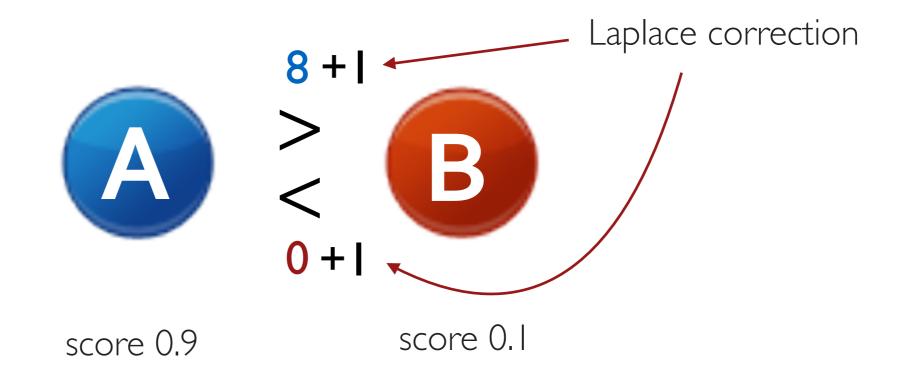


aren't we taking observations too seriously?

(Negahban, Oh, Shah '12, '16)

## Let N = 2:Two Players

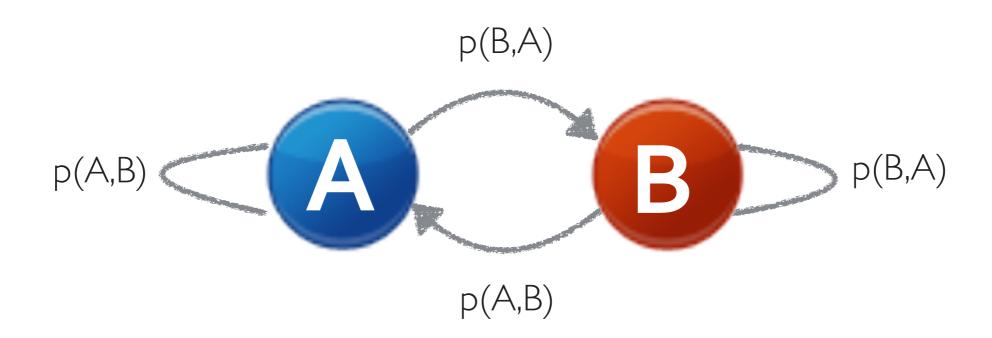
What if one team has lost it all - does it deserve score of 0?



(Negahban, Oh, Shah '12, '16)

## Let N = 2:Two Players

Algorithm: scores are stationary distribution of the Markov Chain



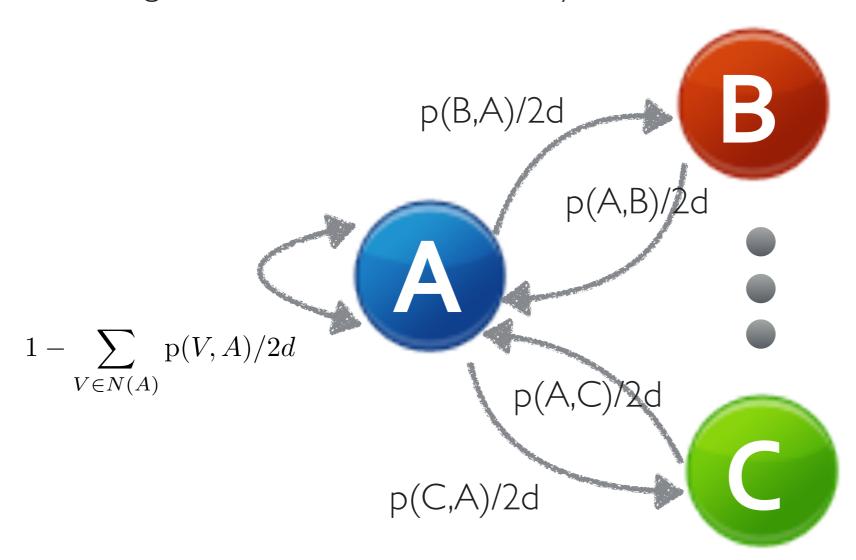
where, 
$$p(A,B) = (C(A,B)+I) / (C(A,B) + C(B,A)+2)$$

$$p(B,A) = I-p(A,B) = (C(B,A)+I) / (C(A,B) + C(B,A)+2)$$

(Negahban, Oh, Shah '12, '16)

## For general N

Algorithm: scores are stationary distribution of the Markov Chain



where, d = max vertex degree of "comparison graph"

# Rank Centrality: ICC Cricket Ranking

ODI ranking	Team	Win	Loss	Tie	deg	Rank Centrality			
Obrianing	Todin					$\epsilon^{\mathbf{a}} = 0$		$\epsilon = 1$	
1	England	35	23	2	10	0.1526	3	0.0957	1
2	South Africa	29	14		11	0.1794	2	0.0943	2
3	India	47	26	3	11	0.1317	4	0.0911	3
4	Australia	45	26	1	13	0.1798	1	0.0900	4
5	Sri Lanka	43	34	1	12	0.1243	5	0.0801	5
6	Parkistan	35	30		13	0.0762	6	0.0715	6
7	West Indies	22	32	1	12	0.0396	7	0.0546	9
8	Bangladesh	17	34		11	0.0320	9	0.0500	10
9	New Zealand	19	31		10	0.0354	8	0.0466	12
10	Zimbabwe	13	27		11	0.0307	10	0.0481	11
11	Ireland	17	15		13	0.0124	11	0.0561	8
12	Netherlands	8	16		10	0.0017	13	0.0432	14
13	Kenya	4	17		10	0.0007	14	0.0367	15
14	Afghanistan	10	10		7	0.0005	15	0.0435	13
15	Scotland	9	6		7	0.0029	12	0.0620	7
16	Canada	5	17		11	0.0003	16	0.0365	16

# Rank Centrality: Property

(Negahban, Oh, Shah '12, '16)

### Learns parameters of a popular choice model!

And does so utilizing minimal samples

## Multinomial Logit Model

Thurstone 1927, Luce 1945, Bradley-Terry 1960s, McFadden 1965, ...

Each object has as associated positive parameter

w(i) for object i

Ranking is sampled by sampling elements in positions 1, 2, ...iteratively

proportional to their parameter values

# Multinomial Logit Model

### **Examples**

uniform distribution

$$w(i) = I/N$$
 for all i

delta distribution (single permutation)

$$w(1) >> w(2) >> w(3) \dots (1 > 2 > 3 \dots)$$

mode: ranking per w(i)

# Rank Centrality: Property

(Negahban, Oh, Shah '12, '16)

## Theorem (informal statement)

Rank centrality learns parameters w(i)

as long as comparison graph is connected

Normalized error in norm of learnt parameter vs true parameter

$$\frac{\|\hat{\mathbf{w}} - \mathbf{w}\|}{\mathbf{w}} \leq C \sqrt{\frac{\log N}{k \, d}} \qquad \text{max degree of graph}$$
 where C depends on comparisons per pair

inverse of spectral gap of normalized Laplacian of comparison graph

If graph can be designed, use a spectral expander

will require O(N log N) comparisons

S. Jagabathula and D. Shah (Info Th Trans 2011)

A. Ammar, S. Oh, D. Shah and L. Voloch (Sigmetrics 2014)

S. Oh and D. Shah (NIPS 2014)

G. Bresler, D. Shah and L. Voloch (Sigmetrics 2016)

#### Data

Partial preferences across population

And a specific individual's partial preferences

## Personalization for the specific individual

Find individual's (choice) model

given her/his history and population preference data

Compute ranking of objects using it

It's personalized rank aggregation

## Compute individual's (choice) model: A Bayesian view

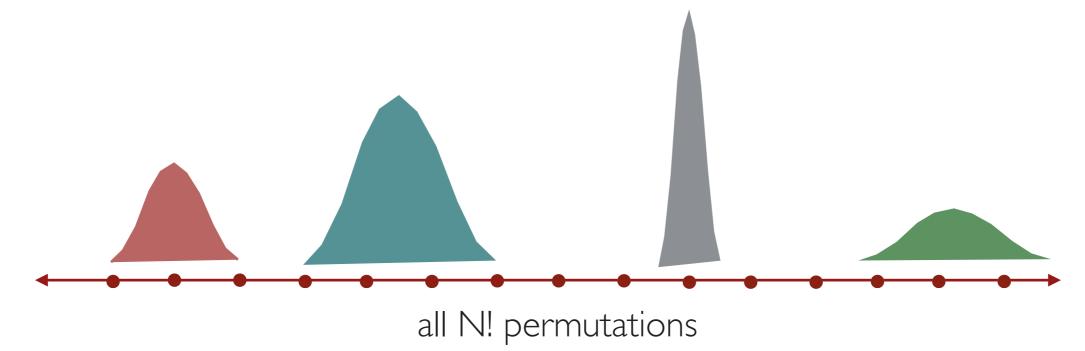
Use population data to learn (choice) model

Individual's model is conditional distribution (over permutations)

given her/his history

## Population (choice) model

A generic view: mixture of MNL models



## Compute individual's (choice) model: A Bayesian view

```
Use population data to learn (choice) model
Individual's model is conditional distribution (over permutations)
given her/his history
```

## Individual's (choice) model

```
Identify the mixture component (it's an MNL model) use it to solve rank aggregation
```

Equivalently, estimate

P(i > j | history) for all pairs of i, j

## Key problems

Learn mixture MNL from data

Identify individual's mixture component

Or directly estimate

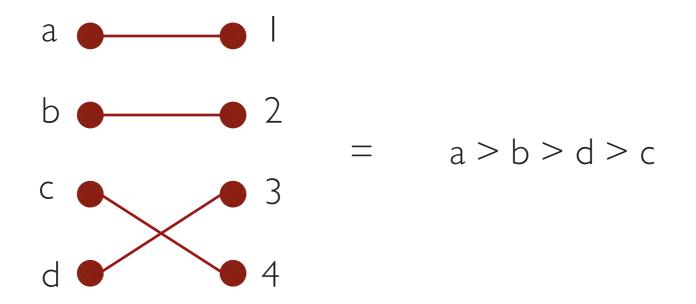
 $P(i > j \mid history)$  for all pairs of i, j

### Data

```
pair-wise comparisons ideally, exact pair-wise marginals p(i,j) probability that i defeats j
```

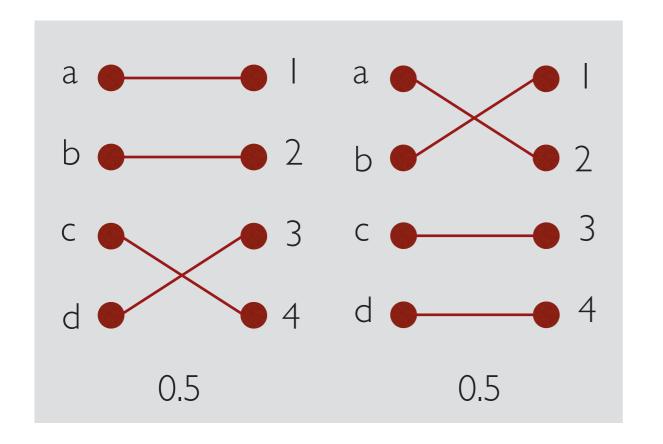
Impossibility to learn mixture of 2 components with N = 4

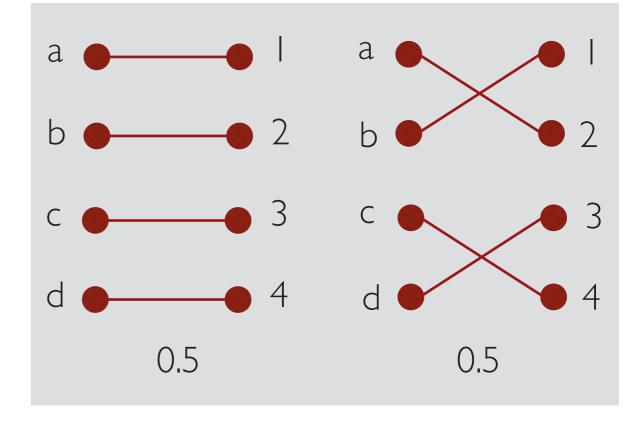
even from exact pair-wise marginals



Impossibility to learn mixture of 2 components with N = 4

even from exact pair-wise marginals





Can not differentiate from the above two cases using pair-wise marginals

Theorem (informal statement) (Ammar, Oh, Shah, Voloch '14)

All mixture distributions of N/2 components can not be learnt accurately even from all the log N-wise marginals.

Is there any hope with additional assumption? with pair-wise marginals?

Theorem (informal statement) (Jagabathula, Shah 'll)

When mixture components are drawn at random, mixtures with up to log N components can be learnt using exact pair-wise marginals

extends for k-wise marginals

but requires exact knowledge, what about noise?

## Theorem (informal statement) (Oh, Shah '14)

When there is sufficient "gap" between mixture components, then using noisy pair-wise marginals, mixture model can be learnt with fixed number of mixture components using poly(N) comparisons.

spectral algorithm: uses higher order moments to learn the parameters

but "sufficient gap" is essential

is "gap" really needed?

well, yes (or s'thing like it) for learning mixture MNL

### Recall

```
Goal is to estimate
```

```
P(i > j \mid history) for all pairs of i, j
```

If two components are "too close", both might have similar  $P(i > j \mid history)$  for all pairs of i, j

#### Therefore

it may be possible to do without explicit "gap" condition

A recent result (Bresler, Shah, Voloch '16)

To estimate binary preferences (likes / dislikes) accurately length of history need to scale with the "dimension" of the distribution

"dimension" is less stringent than the "gap" requirement e.g. "dimension", for k mixture components, is log k independent of "gap"

when "dimension" is constant

history required depends only on accuracy desired

extending it for estimating P(i > j)?

### Data:

Yelp Boston Data of ~ I K restaurants

### Task:

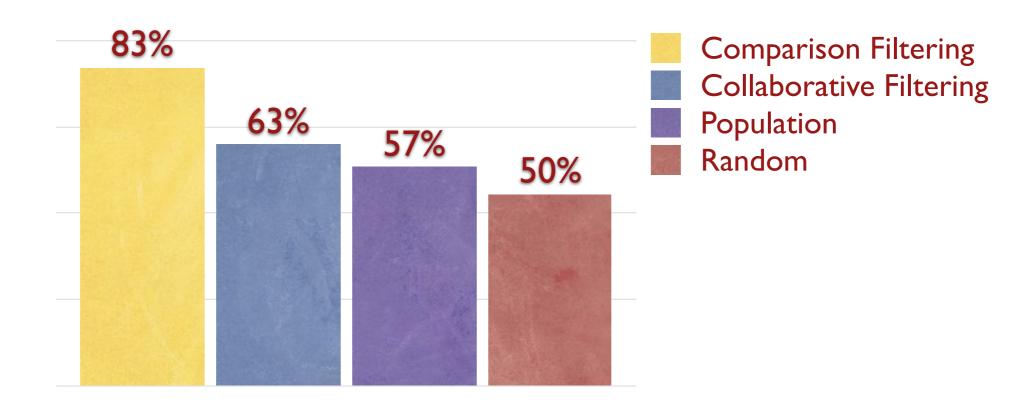
For an individual predict whether i > j or i < j

#### Data:

Yelp Boston Data of ~ I K restaurants

### Task:

For an individual predict whether i > j or i < j



## Related Works

### Discrete Choice Modeling

```
Thurstone (1927)
```

Samuelson (1938)

Luce (1946)

William-Daly-Zachary (1970s)

McFadden (1970s), McFadden-Train (2001)

## **Dueling Bandits**

Yue-Broder-Kleinberg-Joachim (2012)

Zoghi et al (2013), Urvoy et al (2013), Ailon et al (2014)

Jamison-Kataria-Deshpande-Nowak (2015)

## Related Works

### Noisy sorting, Rank aggregation and Tournaments

Adler-Gemmell-HarcholBalter-Karp-Kenyon (1994)

Braverman-Mossel (2008)

Ailon-Charikar-Newmann (2004), Alon (2006)

Rajkumar-Agarwal (2014)

Soufiani-Parkes-Xia (2014)

Shah-Wainwright (2015, 2016)

### Learning mixtures

Avasthi-Blum-Sheffet-Vijayaraghavan (2014)

Oh-Thekumparampil-Xu (2015), Negahban (2015)

# In Practice: Few Examples

### Rankings, Winners

TrueSkill rating

## Collecting Opinion

allourideas.org

## Policy / Transportation

McFadden (1970s-), Ben Akiva (1980s-)

## Pricing, Revenue Management and Assortment Optimization

Talluri-Van Ryzin (2004)

Farias-Jagabathula-Shah (2011)





# Summary

### Choice and computation

Ubiquitous in social scenarios

Distribution over permutation is a powerful model of choice

However, historically it has been largely ignored because

computational difficulties

lack of data

#### This talk

Addressing computational challenge for decision making with choice model

Glimpse of exciting work across disciplines of CS / EE / Stats / OR / Econ